

Faris Mali



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Profile

A Bitcoin and cryptocurrency consultant for the past five years and derivative trader for over 10 years. Five years experience in office management and sales, as a real estate agent and in crypto services. Fluent in three languages:

- English
- French
- Arabic

An experienced Bitcoin evangelist as co-host of the BitcoinBasics Podcast, author of ***Bitcoin Begins, a Beginner's Guide to Money, Currency and Bitcoin***, newsletters, blogpost; facilitator and speaker at Bitcoin & Crypto Meetups

Experience

Director - [Bitcoin Basics Podcast](#) (CoinCompass Pty Ltd)

Nelson, New Zealand. 2018-present.

Bitcoin educational content creation and Risk Mitigation Services via online platform (webinars, video-guides, one-one consultations) assisting investors around the world in buying bitcoin and taking custodianship of their private keys.

- Create and manage over 250 podcast episodes, YouTube educational videos, newsletters, op-eds and an E-book launched on Amazon & Kindle.
- Attracted crypto company CEO's, Hedge Fund managers (over \$5billion in AUM) and foreign government ministers to appear on the one hour podcast. These include Mark Yusko, Jimmy Song, Raoul Pal, Peter McCormack, Tone Vays, Prince Filip Karadžorđević of Serbia.
- Creating and management of MyPrivacy.help, a Podcast advising on OpSec and InfoSec best practices including setting up Virtual Private Servers.
- Public/keynote speaker at universities, finance associations and Meet-ups.
- Business and financial administration.

General Manager - Centre for Dialogue (Latrobe University)

Melbourne 2012-2014

Responsible for daily management of 20 personnel, their schedules, administrative support, event management and assisted with project design, budget, and delivery.

- Established the Centre's first internship program; personally oversaw all interns from recruitment to exit-interview. Drafted induction procedures for the program
- Appointed liaison to the Office of the Vice-Chancellor, Alumni & Engagement, Marketing and Events Management.
- Scheduled and minuted the Executive Committee and Board of Directors meetings, chaired by former Premier Steve Bracks.
- Primary contact point for the Africa Summit, former Prime Minister Kevin Rudd was the keynote speaker. Liaised with over a half-dozen stakeholders and supporting organisations, Mr Rudd's office and the university's security team. The

event was attended by over 500 people and we had to make last minute security changes to Mr Rudd's arrival due to student protests.

NGS Crypto - Sales and Blockchain Consultant

Gold Coast, Queensland August - December 2023

I was headhunted to join NGS Crypto, Australia's oldest crypto mining company.

During my tenure I:

- Contacted warm leads established from NGS marketing campaigns
- Quickly develop rapport and scheduled times for an NGS video presentation
- Over a video presentation I communicated and would onboard the lead into investing in bitcoin through NGS' crypto mining facilities.
- I would make over 90 phone calls per day.
- Unfortunately living in Gold Coast was not beneficial to me and though I requested working remotely it wasn't feasible for NGS Crypto.

Derivate and Crypto Trader

Self-employed 2014 - Present

Using my own capital I've been an active technical analysis trader (Daily, Weekly time-frames) in derivatives (FX, equities, futures) and crypto.

- Traded over 12 cryptocurrencies (against BTC & USDT) on six exchanges.
- Traded derivatives (FX, futures, equities, commodities) on IG Markets, Saxo and Interactive Brokers.
- Experienced with TradingView and Metastock.

I've attended workshops and have been a member of:

- Australian Stock Report. Conducted over 300 hours in training prior to initiating my first trade. (2012-2013)
- Tone Vays MRI Workshop (cryptocurrency trading, Chiang Mai, 2018)
- Weiss Research (2014-2019)
- Bitcoin Live (2023)
- Factor Trading with Peter Brandt (2020-2022)

McLeans Estate Agents & Run Property

Sales and Portfolio Management

Melbourne 2009 - 2011

- Called over 300 landlords on the Run Property's database to conduct portfolio reviews and sell properties on listing board.
- Undertook market demographic research and training with sister company (Pulse Property) in Sydney.
- With the CEO oversaw acquisition of new investment opportunities throughout Australia.
- Had most sales and referrals of the entire pilot team.
- Was the lead sales agent in my first year and named Maroondah City Agent of the month.
- Runner up REIV Outer-eastern Novice Auctioneer Competition.
- My presentation to secured listing percentage was 85%

Unit Chair - Deakin University

Melbourne, 2003-2010

After completing my Master's I was asked by Dr Scott Burchill to work with him in the school of International Studies. The following year I was further approached by other staff in the school, and other faculties to assist with other units and projects.

- Responsible for the academic development of over 300 students each semester.
- Was made Unit Chair of a third year undergraduate course, Political Leadership.
- Wrote and delivered weekly lectures, facilitated tutorials, marked assignments (using Turnitin) and end of year exams.
- Assisted students with their academic obligations and advised on course development and future career prospects.
- My end of year student reviews were ranked the highest in the Faculty.

Intern - The Carter Presidential Centre for Peace and Development.

Atlanta, USA. 2001

Consistently ranked amongst the highest internship programs in the USA. Only 10% of all applicants are successfully admitted.

- Provided regular updates on security and geo-political developments where the Centre had programs deployed.
- Translated correspondence between President Carter and other heads of state.

Master of International & Community Development (2002)

Completed with High Distinction
School of International Studies.
Deakin University, Melbourne.

Bachelor of Arts (1996-1999)

Major in Security Studies.
Deakin University, Melbourne.

Certificate of Attainment (2023)

Financial Education Professionals
RG146: Generic Knowledge Certificate
RG146: Superannuation Knowledge Certificate

Certificate IV. License to operate an estate agency (2009)

Real Estate Institute of Victoria,
Melbourne, Australia

Skills & Hobbies

- Multilingual and high-level communication skills
- Pipeline generation, sales, negotiation and customer management.
- Bitcoin and crypto-currency educator (YouTube, newsletters, blogs, e-book)
- Office and business management, including hiring and training of staff.
- Public speaking and customer service including tele-sales.
- Proficient use and support of Microsoft Office 365, Apple, Google applications.
- I coach youth basket ball (high school) and football (primary school)
- Play tennis and was President of our local club.

Referees

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